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Spotlight on business ...

CompuQuest Offers Personal Touch for Computer Sales and Service

In the market for a new computer? Try CompuQuest. You'll get personalized service from knowledgeable staff who stand behind the high quality products they sell.

Family-owned CompuQuest has been in business for more than 12 years; with the last five spent at their present location at the south-east corner of 19 Mile and Schoenherr. (Look for the generic yellow-lettered "COMPUTERS" sign.)

"We have been able to consistently grow our business despite the bad economy because we offer what the big box stores do not--and that is a person behind the product," said co-owner Phil Biundo. He and his wife Maria, along with partner Mimmo Mortillaro and four certified technicians, have inspired a loyal following of customers who appreciate their personal touch. When you call CompuQuest, a live person picks up the phone. There is no "voicemail jail." They also work with you to customize software to user needs.

CompuQuest sells both new and refurbished machines. They handle a lot of off-lease equipment,

many still under manufacturer's warranty. "Refurbs are an option to save money," said Biundo. "We put the machines through a series of tests, checking both hardware and software and fixing any issues before it goes on the sales floor. We make sure it is something we'd buy for ourselves before we offer it to our customers."

Biundo said that some \$1500 laptops that are one to two years old sell for \$200-\$600, a substantial savings.

CompuQuest offers home and business computer repairs with quick turnaround times. You can bring your computer to the store or they will even make house calls. Everyone on staff has at least five years of experience so you'll deal with trained

professionals who have the right answers to your questions. They repair all brands and are a warranty center for Toshiba, IBM, and HP. They also repair printers.

Store hours are Monday through Friday from 9 a.m. to 6 p.m. and Saturday from 10 a.m. to 3 p.m. Visit www.cqst.com or phone 586-247-8500. Bring in this article for a free estimate on repairs.

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